#### SEPTIMATECH GROUPINC.

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### CHANGEOVER SOLUTIONS TRENDS & INSIGHTS

25

Suggestions from the perspective of a Packaging line Changeover Solutions and Container Handling specialist.

www.septimatech.com

Toll free: (1) 888 777 6775

**Productivity Made** 

# About Septimatech Group Inc.

**Septimatech** observes the unique trends of the packaging industry through the work we do with our Customers and how they are being impacted. Alot of these trends are driven by automation, sustainability, and operational efficiency. Global trends are also impacting our customers - factors like digitalization, eco-friendly packaging solutions, and flexible manufacturing are shaping the future of packaging lines. As our Customers strive to reduce downtime, increase throughput, and comply with sustainability regulations, the need for precision-engineered, simple changeover solutions has never been more critical.

With over 30 years of experience, Septimatech is an expert voice in changeovers on machine and lines. Renowned for our innovative, user-friendly designs and commitment to precision and reliability, we empower our Customers with repeatable, consistent, and fast adjustments that maximize productivity and reduce downtime. Our expertise in ergonomic and efficient solutions, such as <u>Quick Change Parts</u>, <u>EASY Adjust Rails</u>, <u>Multi-Lane Guide Adjust Systems</u>, <u>Change Part Carts</u>, and <u>Feed Screws & Drives</u>, allows packaging lines to seamlessly adapt to diverse products, formats, and sustainability requirements.

In 2025 by aligning our innovative offerings with these trends, we offer you flexible, efficient, and automated solutions that empower you to achieve increased throughput, less downtime on your packaging lines, and overall higher productivity for your operators.





# **Reducing Labor Shortages:**

One constant theme among our customers is that labor shortages are everywhere in the packaging OEMs (Original **industr**v \_ Equipment Manufacturers) Contract Packers, and CPGs (Consumer alike Packaged Goods) are struggling to find skilled labor to aid in keeping their productivity optimized for maximum output.



### How can Septimatech help?

At Septimatech, we create automated solutions and remove variables for CPGs, Contract Packagers, and OEMs which in turn will help address their labor shortages.



#### For OEM's:

As Changeover experts, we work with our OEM customers helping them reduce the amount of time they spend on designing the parts of their machinery that requires changeovers, like <u>change parts</u> and <u>guides</u> <u>rails</u>. This allows their engineers and techs to focus their time more closely on designing the machine's primary functions of filling, capping, and more.



### For CPG's:

For our CPG and contract packagers customers, we help them focus on areas of their packaging lines that can be improved through quick changeover solutions and <u>automation</u>. We also focus attention on the changeover process as a whole, ensuring the full process is evaluated - <u>from the way parts are stored</u>, to the amount of touch points an operator has to setup for the next container size.



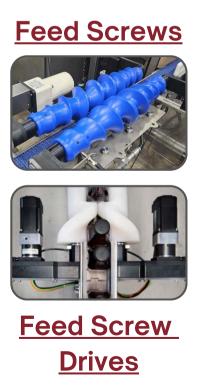
### **Automation Trends:**

In a fast moving, technology driven industry, the need to automate processes on packaging machines and lines has become paramount for our customers. Packaging line automation solutions and measurement tools for line productivity are being implemented all over the world to ensure that uptime and line efficiency is optimal.



#### What Automation solutions does Septimatech offer?

Septimatech can assist in many areas of <u>Automation</u> as outlined below. Automating changeover processes will increase efficiency, address labor shortages, and provide transparency of Overall Equipment Efficiency, all in a modern, fast moving pace that can keep up with industry requirements. Automating processes on your packaging line frees up your operator's time to complete other value add activities that increase throughput.



### Bottle Inverter / Belt Drives





Adjustable Guide Rails



# Addressing Sustainability Trends:

As a container handling expert, our Customers bring us new containers to look at frequently. We are noticing a significant uptick in the number of new containers that are being designed to meet sustainability goals. This presents challenges as CPGs need to either adapt their lines to accommodate new containers, or purchase new equipment.



### New machinery is <u>expensive</u>. How can Septimatech Help?

Septimatech products unlock potential from existing machinery for optimal machine flexibility. We can add value in your ROI analysis by helping you investigate the possibility of replacing parts and components instead of purchasing a new machine.



#### **For Machines:**

Septimatech Machine Changeover Solutions solve container handling and changeover challenges that can arise as a result of introducing new containers that are made using sustainable materials. We have experience <u>custom engineering change</u> <u>parts</u> for thousands of container types, and over 2700 different machine makes and models.



#### For Conveyors:

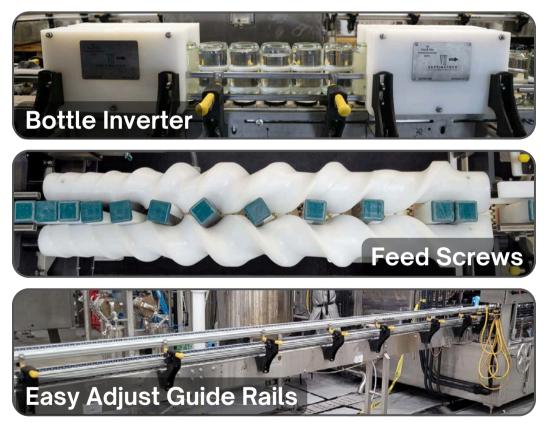
Septimatech Line Changeover solutions improve overall line productivity and make adding new containers onto an existing line an efficient and pain-less process. <u>Our Easy</u> <u>Adjust Guide rail system</u> can be adjusted in seconds to accommodate new containers types. Beaded guide rails can reduce scuffing on containers that might be more prone to scuffing due to the material type.



# In Summary:

# Septimatech is positioned to be your changeover solutions partner as you address these trends.

The driving trends in the packaging industry we've been following outline a continuing transformative period **driven by automation**, **sustainability**, **and operational efficiency**. As manufacturers navigate the complexities of labor shortages, regulatory pressures, and shifting consumer demands, **Septimatech's commitment to precision-engineered**, **reliable**, **and adaptable solutions positions us as a key partner in optimizing packaging line performance**.



Septimatech is equipped to address these trends with innovative technologies like EASY Adjust Rails, Multi-Lane Adjust Systems, and quick change Feed Screws & Drives, Septimatech is well-suited to help you achieve greater productivity, flexibility, and sustainability on your packaging lines.

**Contact Us Today:** Email - Sales@septimatech.com Toll Free - (1) 888 777 6775 Office - (1) 519 746 7463

www.septimatech.com

